

Minutes of Pre –Bid Meeting held virtually for Procurement of 800 Nos. of Tablets for VCFs under M&E and Demonstrators under KM Division for the Office of Meghalaya Basin Management Agency (MBMA)

Place: MBMA, Shillong

Date: November 09, 2020

Time: 11:00 AM

RFB No.: MBMA/CLLMP/42/TABLETS/GD-42 A/2020 -21/736

Participants from MBMA and other agencies: Attendance Sheet Attached at Annexure -I

Queries were received via email by the participating vendors/agencies and raised during the pre-bid meeting held on 9th November, 2020 and clarifications with regard to RFB for “**Procurement of 800 Nos. of Tablets**” for VCFs under M&E and Demonstrators under KM Division for the Office of Meghalaya Basin Management Agency (MBMA) are as follows:

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|---------|---|--------------|--|---|
| 1 | Section II – Bid Data Sheet (BDS) ITB 19.9 GCC 28.3 | 36 93 | In ITB 19.9 - Warranty of One Year to be corrected to Three Years of Extended Warranty. | It may be noted that clause 19.9 of the Data Sheet is indicating the suspension time for a bidder if they do not adhere to the conditions of the Bid Securing Declaration. The Data sheet clauses are to be read in conjunction with ITB. For full description of ITB, please refer to amendment. As far clause 28.3 of SCC goes, please refer to the amendment point # 1 & 2. |
| 2 | Section VII – Schedule of Requirements - Under Technical Specifications | 63 | Requested to increase android version to Android 10 as Android 9.0 is out dated operating system and android 10 latest | OS preferred is Android 9.0 which is the minimum standard. |

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| | OS - Min Android 9.0 (Pie), One UI | | version will provide more features and better privacy and security feature, notification and etc. | |
| 3 | chipset - Exynos 7904 (14 nm) | 63 | Requested to approve other CPU manufacturer to participate in the bid. | The chipset Exynos 7904 is not the exact preference, however the offered specification should be at par. |
| 4 | CPU -Octa-core (2x1.8 GHz Cortex-A73 & 6x1.6 GHz Conex-A5 3) | | Requested to approve other CPU to participate the bid with the frequency 2Ghz and Octa core. | The CPU Cortex-A73 is not the exact preference, however the offered specification should be at par. Other CPU can also be considered with the frequency 2Ghz and Octa core. |
| 5 | GPU - Mali-G71 MP2 | | Requested to approve other GPU to participate the bid with similar frequency. | The Graphic Processing Unit (GPU) Mali is not the exact preference, however the offered specification should be at par. Other GPU will also be considered with the similar frequency. |
| 6 | Bluetooth Connectivity Version 4 – 5.0 | | Requested to Bluetooth connectivity V5.0 and higher which provides better connectivity across devices. Specified value will help to establish balance evaluation process. | Bluetooth connectivity V5.0 and higher will be considered, Bluetooth 5.0 is the latest version of the Bluetooth wireless communication standard. Please refer to the amendment S #3. |
| 7 | RAM Size (Minimum) (GB) -3-4 GB RAM ROM Size (Minimum) (GB) - | | Requested to allow products with 3 GB RAM & higher and 64GB ROM or higher for better participation. Specified value will | RAM is already specified with minimum 3 GB. For ROM 64 GB minimum will be considered. Please refer to the amendment |

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| | 32 - I28GB ROM | | help to establish balance evaluation process. | S #4. |
| 8 | Non-removable battery Li-Po 5000 mAh (min) | | Requested to increase the Battery mAh from 5000 mAh to 7000 mAh to ensure uninterrupted work on Field to reduce the down time and to increase the productivity. Allow Li- Ion batteries too. | Remain as original 5000mAh battery (min) while Li-Ion battery may be accepted. |
| 9 | Panorama | | Requested to share the details on this requirement and how department is going to use this feature. | This is a required feature as these tablets will be deployed in the field to be used for wider range in the field. |
| 10 | Dedicated Toll Free telephone based service support | 63 | <p>As devices will be deployed in field and will be used beyond office hours by users, we suggest that toll free service support should be available for 24x7 and should have skilled & Trained Specialists for managing:</p> <ul style="list-style-type: none"> •Technical & Service Queries •On-line support through Remote Access of Customer's device •Complaint Registration <p>This will ensure better user experience for critical applications.</p> | MBMA has requested in the bid document to provide for details of After Sales Service Centres either in Shillong or nearby Guwahati; since the services are taken care through the supplier, it is expected that the selected supplier will make arrangements and provide after sales services as expected during the warranty period and beyond. |

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| 11 | Additional Suggestion as per query received via email | | <p>In order to procure quality product requested to consider certifications "BIS, CE, RoHS, FCC, CB/UL or Better". BIS certification are easily available even for Imported products, International certificate (Like-CE, FCC, CB/UL) along with BIS will ensure quality product of International</p> <p>Standard to be quoted. Also Consider "Google Mobile Service Certification and Malicious Code Certificate" for better security & better performance.</p> | Bidders may attach different inspection reports or quality standards applicable to their offered products. |
| 12 | <p>Section III – Evaluation and Qualification Criteria.</p> <p>Clause 3.1, S#2</p> | 42 | <p>Requested for amendment and relaxation of the Financial and Technical Capability of the above referred clause to:</p> <p>(a) 1/4th of the Total quantity of the bid quantity requirement, or (b) One Crore Supply order of similar items (Laptops, Desktop, Tablet Computers) in 5 Contracts in 3 preceding years</p> | Please refer to the amendment S #5. |
| 13 | <p>Section III – Evaluation and Qualification Criteria.</p> <p>Clause 3.1 Financial and Technical Capability</p> | 42 | Requested to include Laptops in the Similar products besides Tablets | Please refer to the amendment point #5. |

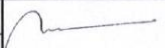



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| 14 | Section VII – Schedule of Requirements - chipset - Exynos 7904 (14 nm) | 63 | It is specific to a brand complies with specific OEM. To allow other Chipset | The chipset Exynos 7904 is not the exact preference, however the offered specification should be at par. |
| 15 | Warranty | | Warranty on site replacement to be changed and if it can be taken into consideration not to be on the spot. | Warranty as mentioned in the bid document is for MBMA office in Shillong which will be considered as Onsite. |
| 16 | Battery | | Requested to increase the Battery Back-up to 8000 mAh to allow other OEM to support the requirement | Remain as original 5000mAh battery (min); while Li-Ion battery may be proposed. |
| 17 | Section II, ITB 4.1 | 33 | Requested to change from Bids from Joint Ventures are not permitted to Bids from Joint Ventures are permitted. | No Change |
| 18 | ITB 11.1 {k} under C. Preparation of Bids S#11 | 35 | Requested to change from List of service centre details of the technical personnel working with the Bidder to List of OEM service centre and details of the technical personnel working with the Bidder. | since these are off the shelf items, service centres of supplier or of OEM will be considered for after sales services; as long as the coordination for after sales is done by the selected supplier; hence no change |
| 19 | Checklist For Bidders For Submitting Required Documents Sl. No. 16 | 40 | Requested to change from List of after sales service centre/s and details of the technical personnel working with the Bidder to List of after sales service centre/s of the | As above. |

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| | | | OEM and details of the technical personnel working with the Bidder. | |
| 20 | Section III, 3.1 Financial and Technical Capability S#1 | 42 | <p>Requested to change from Financial: The Bidder must have average annual turnover during the last 3 (three) years. (from 2016 to 2019) INR 200 Lakhs (INR Two crore) to</p> <p>Financial: The Bidder must have average annual turnover during the last 3 (three) years. (from 2016 to 2019) INR 100 Lakhs (INR One crore)</p> | No Change |
| 21 | S#2 | 42 | <p>Requested to change from Technical: If bidder is supplier of the product(s) then it should have at least three (3) years' experience of trading:</p> <p>Experience in similar product(s) i.e. tablets, with minimum INR One Crore in not more than three contracts in last three years. or having supplied at least 800 tablets in last three years in not more than 3 contracts to</p> <p>The bidder or OEM should have Experience in similar product(s) i.e. tablets, with minimum INR One Crore in not more than three contracts in last three years. or having supplied at least 800 tablets in last</p> | Please refer to point 12. |

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| 22 | Note: S#2 | 43 | <p>three years in not more than 3 contracts.</p> <p>Requested to change from Bidder is required to submit the clear copies of contracts/work or purchase orders issued on their Firm's name for a period last three years to substantiate the technical capability to</p> <p>Bidder is required to submit the clear copies of contracts/work or purchase orders issued on their Firm's name or OEM's name for a period last three years to substantiate the technical capability</p> | <p>bidder has to submit papers all credentials under their name.</p> <p>non-manufacturer bidder must not use OEM's credentials to substantiate their technical or financial capability/</p> |
| 23 | 3.2 | 43 | <p>Requested to change from</p> <p>The bidder must have:</p> <ol style="list-style-type: none"> 1. Qualified Service Engineers, 2. Spare Parts Stock & 3. After Sales Services facilities in Shillong, Meghalaya. Facilities available in Guwahati, Assam will also be acceptable. If the facility doesn't exist at the time of bidding; Successful bidder will be required to establish an After Sales Service Centre in Shillong after accepting the Letter of | <p>No Change; the bidder can be a distributor or an OEM themselves; hence it is kept open for a bidder and not for specific category of bidders.</p> |

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| | | | <p>Acceptance and before signing the contract; to satisfy warranty and service conditions laid down in SCC 28. (Bidder to provide names and details of engineers, list of facilities etc. along with the bid.) to</p> <p>The OEM must have:</p> <ol style="list-style-type: none"> 1. Qualified Service Engineers, 2. Spare Parts Stock & 3. After Sales Services facilities in Shillong, Meghalaya. Facilities available in Guwahati, Assam will also be acceptable. If the facility doesn't exist at the time of bidding; Successful bidder will be required to establish an After Sales Service Centre in Shillong after accepting the Letter of Acceptance and before signing the contract; to satisfy warranty and service conditions laid down in SCC 28. (Bidder to provide names and details of engineers, list of facilities etc. along with the bid.) | |

Sd/-
 Shantanu Sharma, IAS
 Additional Project Director, CLLMP
 Meghalaya Basin Management Agency

| Pre-Bid Meeting on "Procurement of 800 Nos. of Tablets" CLLMP, MBMA | | | | | | |
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| VENUE: MBMA office | | | | | | |
| DATE: 09.11.2020 | | | | | | |
| TIME :- 11:00 AM | | | | | | |
| ATTENDANCE SHEET | | | | | | |
| SL.No | NAMES | DESIGNATION | ORGANIZATION | PHONE NO | EMAIL ID | SIGNATURE |
| 1 | Wankit K. Swar | GM | MBMA | 9579275285 | wankitswar@gmail.com |  |
| 2 | Avinash Pachori | Sr. Mgr | MBMA | 7086664231 | Avinash.Pachori@yahoo.com |  |
| 3 | Shitalisha Shrivastava | Manager | MBMA (CLLMP) | 7005 100830 | mep.cllmp@gmail.com |  |
| 4 | Biru Malhotra | Procurement Consultant | | - | } mbda procurement@gmail.com |  |
| 5 | Penelope Kharnani | Asst. Mgr. Procurement | MBMA | - | | |
| 6 | Universal Agencies | (Mr. Hitesh) | | | | |
| 7 | Mr. Ahnani | } Samsung India Electronics Pvt. Ltd. | | | | |
| 8 | Mr. Sameer Sharma | | | | | |
| 9 | Mr. Rajiv Kalra | Indian Export & Import | | | | |
| 10 | Mr. Nikash Bhatia | from WIMAX | | | | |
| 11 | Mr. Rahul Permal | from Mercantile Agents | | | | |
| 12 | Mr. Rajesh | from RDP | | | | |
| 13 | Mr. Panna Sinha. | | | | | |